



# **Scope of the report**

This report includes the actions carried out by Tradecorp in 2013.

The report is divided into three parts:

Part I includes the letter of renewal of Tradecorp's commitment presented by the CEO to the Global Compact together with a descriptive profile of the company.

Part II includes a description of Tradecorp's philosophy regarding Corporate Social Responsibility and an in-depth analysis is made of the actions carried out in 2013 in relation with the 10 principles of the Global Compact.

Part III measures the results obtained during 2013 using the Global Reporting Initiative (GRI) indicators, their relation with Global Compact principles and Tradecorp internal indicators.

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### **Letter of commitment from the CEO**

Dear stakeholders.

One year more we comply with the commitment that we acquired when joining the Global Compact and we present our Communication on Progress 2013, which explains the main actions carried out in the field of Corporate Social Responsibility during this year. And one more year I am pleased, once again, to express our interest and our commitment to the United Nations Global Compact and the 10 principles that comprise it.

In the field of Corporate Social Responsibility, 2013 has been a year of development and continuation of the projects initiated in 2012. So, we continued with the implementation of the Human Resources Program, which allows us to better understand the expectations and the professional development of the team; we have implemented the second phase of the Protocol for Responsible Purchsases, with the purpose of knowing if our suppliers respect human and labor rights and carry out practices for the protection of the environment; and we have continued to invest in our factories, so that we can optimize the energy, reduce emissions and minimize the waste generated in the manufacture of our products.

However, it has also been a year of beginnings. In 2013, for the first time, we included sustainability and corporate social responsibility as fields to analyse in our Customers Satisfaction Survey. In this way, we can learn truthful and accurately those aspects related to the Social Responsibility that our customers consider to be a priority. It is also notable the signing of the Code of Conduct of EBIC (European Biostimulants Industry Council) by Tradecorp, with what we are committed to comply with the legislation in the field of agriculture and with a series of principles related to the transparency established by the Council.

Finally, I would like to highlight and thank the team for its participation in the *Operación Kilo* and collecting money for the donation to the Children's Rehabilitation Center Teletón. Thanks to the collaboration of the team, we have donated \$36,000 MXN to this foundation that works to improve the quality of life for children and young people with disabilities, and almost a tonne of foodstuff that was donated to Cáritas in Spain.

In 2014, we will continue working and improving the implementation of the Global Compact principles in accordance with our corporate strategy and enacting the Global Compact principles within our scope of influence. Through the publication of this report, we want to involve our stakeholders in our commitment to the 10 principles of the United Nations Global Compact, as well as insist on our interest in contributing to sustainable development.

Yours faithfully,

Nicolas Lindemann Executive Director



# **Description of the company**

#### Tradecorp

Tradecorp is a Spanish company, which, since it was founded in 1985, has been developing its activities in the agricultural sector. Thanks to our long history, we have gained broad experience in the field of crop nutrition, particularly in the segment of micronutrients and special fertilisers.

#### MISSION:

To be a leading example to both distributors and growers as a producer of innovative speciality products. This is achieved through the commercialisation of high quality, speciality products and services, which maximize value for its customers, employees and shareholders.

#### VISION:

To be a quality and professional reference in the micronutrient and speciality fertiliser global market, achieving excellence in service and increasing added value for our customers.



#### Tradecorp: a Sapec group company

In the year 2000, Tradecorp integrated into the Sapec group, a company established in 1926 in the chemical and mining sector. Since its foundation, the group has been expanding its activities into various industrial and services sectors within the Iberian Peninsula.

The incorporation into the Belgian group broadened Tradecorp's perspective even more by combining the enterprising spirit of the group with our know how within the agricultural sector.

Today Sapec is an industrial holding company with a large portfolio of activities:

- Agro-business: crop nutrition and crop protection
- Industrial chemicals and environment
- Agro-commodities distribution
- Logistics
- Others



PART I - ABOUT TRADECORP

# Tradecorp's work model

To comply with our mission and our vision we have developed a work model which is based on 5 different cornerstones to help us become a point of reference regarding quality and professionalism within our sector and to ensure we offer an excellent service.



## Our team

One of the main values and one of the most differentiating elements in Tradecorp is its team. Consisting of more than 200 professionals from different countries and cultures, the technical and local teams in each area offer farmers and distributors a close, professional and customised service.



# Cutting edge technology and versatility of our production plants

In our line of continuous technological improvement we implement ever more efficient technologies which respect the environment and which have allowed us to increase our production capacity.



# **Our R&D policy**

The development of sustainable and effective products permitting an increase in yield and quality of harvests is one of Tradecorp's priority objectives. Therefore, research and development of new products has always been one of Tradecorp's characteristic features.



# Our focus on sustainability

We are concerned with complying with human and labour rights, with the conservation of the environment and the sustainable use of natural resources. Therefore, among our maximum priorities is compliance with REACH, we respect and promote the principles of the United Nations Global Compact, we are ISO 14001:2004 certified, many of our main products have been approved for Organic Agriculture and we are members of Globalgap.



# Our continuous search for quality and efficacy

We undertake to offer the highest quality in our products and services. To do this, we implemented a Quality & Environmental Management System, certified according to ISO 9001:2008 and ISO 14001:2004 by DNV.

PART I - ABOUT TRADECORP

# Our catalogue of products

Our catalogue consists of products of the highest quality with formulas for all kinds of crop and adapted to local agricultural conditions. As a result of our commitment to sustainability, many of these have been approved for Organic Agriculture.

Our solutions are grouped in the following ranges:

# CHELATES \_\_\_\_\_



Tradecorp chelates guarantee a correct absorption and assimilation of trace elements by crops, avoiding precipitation and the formation of non-soluble products that could decrease their efficacy.

Tradecorp chelates are presented as microgranules (WG) with total and instant solubility without forming lumps or sediments.







Some of our trademarks: Ultraferro, Tradecorp range, Tradecorp AZ range

# HUMICS \_



This range provides an complete improvement of soil fertility and has a positive effect on its physical characteristics (structure); chemical characteristics (greater availability of nutrients) and biological characteristics (increase in microbial life).

This triple action favours root development, increases the absorption of nutrients and encourages the vegetative development of crops.







Some of our trademarks: Humistar-Humifirst, Humistar WG-Humifirst WG, Humical, Turbo Root

# BIOSTIMULANTS \_\_\_\_\_



The products in this range stimulate the plant's natural processes to improve the absorption of nutrients and their effectiveness, favouring the plant's tolerance to abiotic stress. Its specific mode of action encourages the physiological processes in plants in critical periods of crop development, such as budding, rooting, flowering or maturing.

This range includes biostimulants based on GLT (Gentle & Low Temperature) extract of seaweed and/or L- $\alpha$  free amino acids enriched with essential nutrients.







Some of our trademarks: Boramin Ca, Delfan range, Aton range, Ruter AA, Phylgreen range

# FOLIAR FERTILIZERS \_\_\_\_\_



Range of differentiated formulas, highly concentrated in micro and macronutrients.

This range is developed to meet specific needs of crops which influence quality and yield, such as the protein content, sugar level, fruit size, photosynthetic activity, etc.







Some of our trademarks:

Final K-Fainal K, Folur, Tradebor, Calitech, Magnitech, Twintech Zn+Mn, Phostrade range, Trafos range, Maxflow range

# NPK & STARTERS \_\_\_\_\_



Range of state-of-the-art NPK fertilisers, soluble in water and with a balanced concentration of macronutrients, enriched with essential micronutrients chelated by EDTA.

This range consists of products adapted to the nutritional requirements of crops in different stages of development.







Some of our trademarks:

Nutricomplex range, Turbo Seed Zn, Seed Sprint, Pumma range

# SPECIAL CORRECTORS \_\_\_\_\_



Innovative and differentiated solutions for specific needs such as problems related with salinity and sodicity in soils or pH regulation for the correct conditioning of spray solutions and irrigation water.







Some of our trademarks: Saltrad, Lower 7, Spray Plus, pHorce 5

PART I - ABOUT TRADECORP

# **Our perception of Corporate Social Responsibility**

Corporate Social Responsibility in Tradecorp can be seen in all we do and in the day to day running of the company and it is an essential part of the company's strategy. We comply with the laws of the countries where we operate, together with international norms such as the Universal Declaration of Human Rights and the Human and Labour Rights established by the International Labour Organisation.

Furthermore, we analyse and carry out actions that allow us to improve the safety and quality of life within the company, and we comply with our commitments to the communities where we operate and with society as a whole. The establishment of a Code of Conduct has likewise allowed us to organise and regulate our ethical principles, converting them into obligatory standards within the company.

# **Our groups of interest**

In order to select Tradecorp's groups of interest, we have chosen those groups where the company's activity has the greatest repercussions. The following groups of interest have been defined:

- Suppliers and partners
- Employees
- Clients
- Society in general

# Scope of the report

This report includes the main actions carried out during the year 2012 in all places where Tradecorp operates, although special emphasis is placed on Mexico, Brazil and Spain. These regions have a special place in this report for the following reasons:

- Of all the countries where we operate, Mexico, Brazil and Spain account for the greatest number of employees.
- Spain also holds a special place because it is here that we have our production plants. We have paid special attention to the environmental questions related to our factories.

The actions in the following part are identified with the principle and area of the Global Compact they represent. The following symbols are used to identify the area in the principles of the Global Compact:



Human Right



Labour Rights



The Environmen



Anti-corruption

This sustainability report is published in our website and has been sent by e-mail to the Area Managers and to department managers in the central office and the factories.



#### Revision of the Code of Conduct





Applicable principles: All

#### **Diagnosis**

The Code of Conduct of Tradecorp organizes and regulates the ethical principles which govern the company globally. Since it is a growing company, present increasingly in more and more countries and markets, it is important to do a follow-up of the Code of Conduct and update it if appropriate, so that it does not become obsolete and to ensure that it meets the characteristics of the company.

#### Policy

For the revision of the Code of Conduct, are taken into account mainly the Universal Declaration of Human Rights, the International Labor Organization Declaration on Fundamental Principles and Rights at Work, included in the United Nations Global Compact, as well as some guidelines rooted with the mission and vision of the company.

#### Actions

In 2013, following the signing of the Code of Conduct of EBIC (European Biostimulants Industry Council) by Tradecorp, it is detected the need for an update of the Code of Conduct of the company. This update includes the Tradecorp's commitment to comply with legislations in the field of agriculture and with a series of principles relating to transparency.

For the management of the doubts and the irregularities that may arise we maintain an e-mail address (bestpractices@tradecorp.sapec.pt) and the body that ensures compliance with the standards contained in the code of conduct and attends the irregularities that may arise.

#### Monitoring

With the launch of the Code of Conduct in 2012, we created an e-mail address (bestpractices@tradecorp.sapec.pt) for the management of doubts and irregularities that may arise in the enforcement of the Code of Conduct. During 2013, no irregularities or breaches of the Code of Conduct were reported.

#### MORE BEST PRACTICES...

#### Tradecorp Mexico

Our office of Tradecorp México is certified as an Inclusive Company. We integrate people in vulnerable situations to the staff. The 7% of the staff is in a vulnerable situation.



# Implementation of the second phase of the Protocol for Responsible Purchases



Applicable principles: Human Rights, Labour Rights, Environment

#### Diagnosis

During 2012, Tradecorp develops a Protocol for Responsible Purchases, in order to ensure that their suppliers and partners respect the human rights and labor rights set forth in the Universal Declaration of Human Rights and the International Labor Organization Declaration on Fundamental Principles and Rights at Work. Due to the characteristics of the company, it is set that the Protocol for Responsible Purchases is applied by all offices of Tradecorp to all significant suppliers and partners.

The Protocol for Responsible Purchases defines the implementation of the protocol in three stages, depending on the significance of suppliers and partners:

2012:

The form is sent to those existing suppliers that provide more than €250,000 per year.

The form is sent to those existing suppliers that provide more than €50,000 per year.

2014:

The form is sent to those existing suppliers that provide more than €10,000 per year.

#### Policy

The Protocol for Responsible Purchases is based on the Code of Conduct of Tradecorp, the Universal Declaration of Human Rights and the International Labor Organization Declaration on Fundamental Principles and Rights at Work.

#### Actions

After the implementation of the first phase in 2012, in 2013 we carried out the second phase of the implementation of the Protocol for Responsible Purchases. At this stage, the form is sent to those existing suppliers that provide more than €50,000 per year.

The form includes questions related to human rights, labour rights, the environment and the Corporate Social Responsibility policies.

#### Monitoring

In the second phase, the form is sent to those existing suppliers that provide to Tradecorp more than €50,000 per year. Response has been received from 62% of providers consulted. Of these, 100% have been considered apt.



# **Commitment of the team to the Global Compact**



Applicable principles: All

#### Diagnosis

To give effect to its commitment to the Global Compact and to include it in its strategy, Tradecorp understands that the commitment and the support of the team is essential to respect and enact the 10 principles contained within the Global Compact, each one from its scope and influence.

#### Policy

To express the commitment, we have mainly used the principles in the United Nations Global Compact initiative.

#### Actions

To engage the team with the principles of the Global Compact Network, Tradecorp developed a commitment letter, Tradecorp workers, but especially the Area Managers and Department Managers, signed. In this letter, the signatories agreed to respect, implement and enforce the following points:

- Human rights in its relationship with partners, customers and suppliers.
- Integrating human rights into all internal procedures.
- Do everything possible to not be complicit in human rights abuses by employees, customers and suppliers.
- Ensure in its structure the freedom of association and that no forced labour, child labour or discrimination occurs.
- Take the appropriate measures to minimize the ecological footprint in purchasing, production, packaging, transport, distribution, sale and disposal of products.
- Define the strategy in such a way that respects the environmentally friendly technologies.
- Include respect for the environment in the internal procedures existing in its structure.
- Encourage partners, customers and suppliers to have the same respect and concern for the environment. - Act in such a way that the previous principles are respected by the employees, customers and suppliers.
- Fight and exclude from your business and structure any form of corruption, active or passive.

#### Monitoring

The letter of commitment is signed by:

- CEO
- CFO
- Executive Director
- 100% of the department managers in the central offices, factories and laboratories.
- 100% of the Area Managers: Latin America, South-east Europe, Middle East and North Africa; Europe and Sub-Saharan Africa, Brazil and Mexico.

In addition, the commitment letter is signed by a large number of workers in the central offices, factories and laboratories.



# **Knowledge of groups of interest: clients**









#### Diagnosis

Tradecorp detected the need to know better the satisfaction of the customers. Therefore, it was launched a study of satisfaction to know better and in a standardized way the importance that our clients grant to certain aspects, as well as their satisfaction with Tradecorp and other companies in the sector. The study was started in 2006 and was carried out in 2008, 2010 and 2013.

#### Policy

The Customers' Satisfaction Study covers a very broad field, related to the company's products and services. To a large extent, the questions included in the study were based on the priorities and commitments contained in our Code of Conduct.

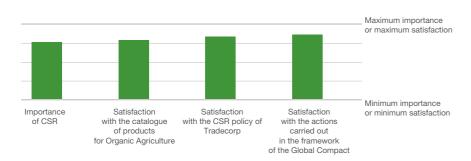
#### **Actions**

In line with our commitment to the Global Compact, in 2013 it was decided to include a new block in the survey, as well as new questions related to Corporate Social Responsibility. In this way, we are looking for better understanding the importance that our customers attach to the Corporate Social Responsibility, as well as their satisfaction with the policy and the actions undertaken by Tradecorp.

In addition, the survey gives the possibility that customers propose alternative Corporate Social Responsibility initiatives or certifications that may be of interest in their markets. They were also invited to propose actions to improve the respect and support of Tradecorp in the areas of the Global Compact.

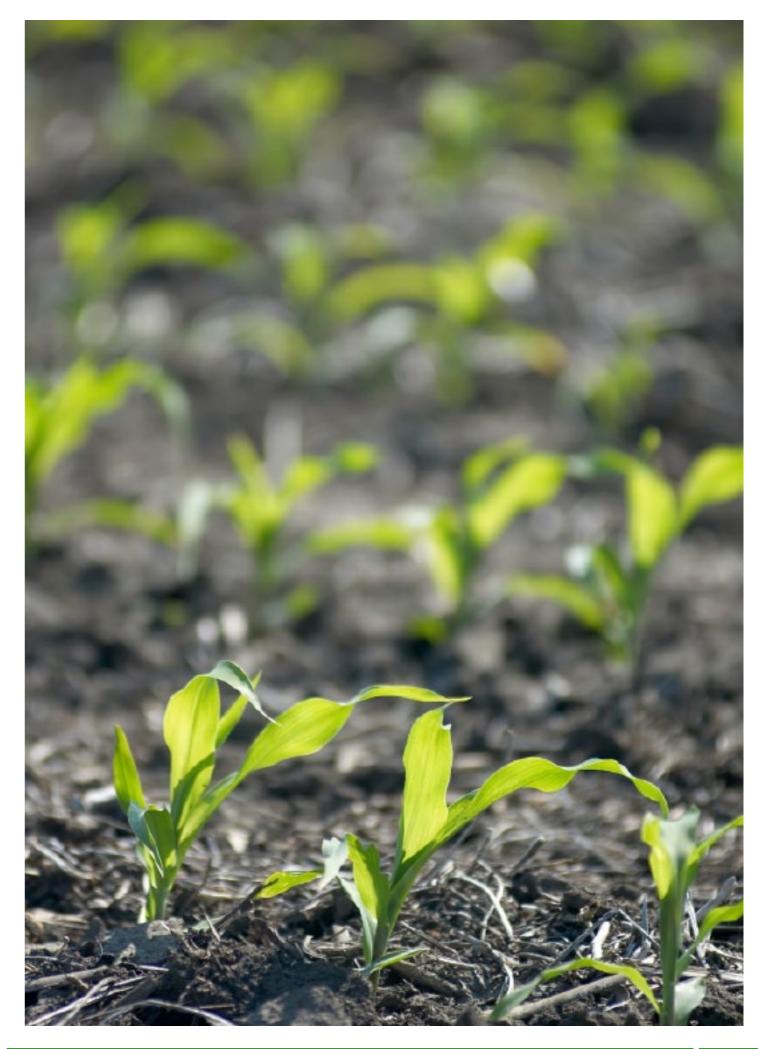
#### Monitoring

The satisfaction study conclusions are very interesting to improve the area of Corporate Social Responsibility:



The results are very similar between regions, although with some slight variations in some cases. So, LATAM is the region that attaches more importance to the Corporate Social Responsibility, while the regions more satisfied with the policies and actions of Corporate Social Responsibility are Mexico and Brazil.

The study also identifies customer proposals on other initiatives or certifications that are considered interesting in the field of Corporate Social Responsibility, as well as areas of Corporate Social Responsibility which they consider to be of special interest in their markets and/or countries.



PART II - CORPORATE SOCIAL RESPONSIBILITY
PART II - CORPORATE SOCIAL RESPONSIBILITY

# **Enacting the areas of action of the Global Compact**



Applicable principles: All

#### Diagnosis

In 2012, a communication action was begun to enact the Global Compact and its areas of action: human rights, labour rights, the environment and anti-corruption. Work continued along these lines in 2013 in order to emphasise the importance of respect for human rights and labour rights, the protection of the environment and the establishing of anti-corruption policies.

#### Policy

The communication action carried out in 2013 was essentially based on the 4 blocks of action of the United Nations Global Compact, which are included and enlarged upon in the company's Code of Conduct.

#### **Actions**

Following the line established in 2012, the action consisted in the sending of 4 newsletters related to the four areas of action of the Global Compact. In order to make it closer to our internal personnel, the information included was lighter than the action carried out in 2012 and the content focussed especially on explaining the blocks and on possible actions that each person in the team might carry out in or outside the company to promote the four areas of action.

Furthermore, the newsletters invited the team to suggest ideas and actions that could be carried out both individually and within the company to improve compliance with and awareness of the different areas within the Global Compact.

The newsletters had the following content:

#### **Newsletter 1: The Environment**

- "Reduce, reuse and recycle": Explanation of one of the most well-known mottos regarding the environment.
- Recommendations and tips to "Reduce", "Reuse" and "Recycle" to reduce the consumption of energy and resources.
- Details concerning the actions of the company in the field of respecting and protecting the environment.
- Recycling symbols: for a correct recycling, the different recycling symbols were explained because they are sometimes recognised but their exact meaning is not
- Interesting data regarding the saving of energy or resources which might change certain of our habits.



#### Acciones

#### **Newsletter 2: Human Rights**

- Divulging of the Business Dilemmas Forum created by the Global Compact. Thus, teams might be aware of the main risks of violations of human rights they might find in their markets.

Emphasis was placed on what individuals may do to help respect and promote human rights:

- The Oxfam campaign "Behind the brands" was divulged. This campaign evaluates different aspects related to the fields of action of the Global Compact for the 10 largest food and beverages companies.
- "Everyday rights": It was included a brief reminder of human rights, which are grouped into 10 principles, so as to make them easier to remember and ap-
- Human rights for children: We divulged a simple version of the Declaration of Human rights developed by the United Nations.











#### MORE BEST PRACTICES...

#### **Tradecorp Mexico**

Tradecorp Mexico tries to create awareness on the importance of the areas of action of the Global Compact internally and externally. Thus, they enact the areas of Human Rights, Labour Rights and the Environment with the team, but also with clients, suppliers, students, etc.

- Information on Human Rights, Labour Rights and the Environment have been included in the external newsletters. These are sent to 3083 people, among which we can find clients, suppliers, university students and contacts made in exhibitions and universities.
- For a wider circulation of these subjects, in addition, they have include information on these areas on Tradecorp Mexico Facebook page, which has more than 17,000 fans.
- Besides, 100% of the team in Tradecorp Mexico received face-to-face training on no-discrimination issues in 2013.



# **Enacting the areas of action of the Global Compact**







#### Applicable principles: All

#### **Actions**

#### **Newsletter 3: Anti-corruption**

- What is corruption? How can we define it?
- Forms of corruption:
  - Bribery
  - Fraud
  - Extortion
  - Favouritism
  - Other forms of corruption
- Effects of corruption

- Consequences of corruption: this section illustrated the effects of corruption on different aspects such as social and economic development, education systems, health and democracy.

- How to act against corruption?
  - Tradecorp's commitment
- How can you act against corruption?





#### **Actions**

#### **Newsletter 4: Labour Rights**

- Explanation about freedom of association and the right to collective bargaining. List and explanation of the most typical abuses.
- Explanation on forced an compulsory labour. Ideas to tackle forced labour, such as paying attention to partners and suppliers in order to avoid being complicit in labour rights violations.
- Information on child labour and actions that could be carried out so as to avoid child labour.
- Explanation on discrimination and information on the most common ways discrimination usually appears.
- Actions developed by Tradecorp to respect and enact Labour principles.

# tradecorp

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#### Monitoring

The newsletters were sent to 70% of the team by e-mail (to all workers having a corporate e-mail account).

To get to all the team, newsletters were sent in English, Spanish and Portuguese.



#### MORE BEST PRACTICES...

#### **Central Office, factories and laboratories**

An event is held annually in Spain in which the teams from Madrid, the laboratories and part of the factory team take part in. In this event a Corporate Social Responsibility activity is organised, the purpose of which is to inform and promote awareness of different aspects regarding the fields of action of the Global Compact.

In 2013, the team developed a one-day volunteer work in the Carmen Pardo-Valcarce Foundation, which works to promote the participation of mentally disabled people in society.

The team had the opportunity of getting to know the daily life of the mentally disabled people who work in the foundation and to share their work with them for a morning. 46 members of the team and 14 children of Tradecorp personnel took part in the activity, together with 46 volunteer people, who showed us their daily work.



#### MORE BEST PRACTICES...

#### Tradecorp Brazil

Coinciding with the Day of the Tree, the team from Tradecorp Brazil carried out an event in the Corsini Institute, a centre which works on the diagnosis, treatment and support for persons suffering from VIH. This centre has currently 7,000 registered users and treats around 11,000 people a year. Furthermore, it is a shelter for children awaiting adoption or who are waiting to return to their families.

The Tradecorp team gave a presentation on the environment and ecology to the children living in the institute and they planted 20 fruit trees in the gardens of the institution.

40 people took part in the event, including children and personnel from Tradecorp and the Corsini Institute. Finally, instructions were given for looking after the trees.



# **Donations to NGO's and institutions**





Applicable principles: 1, 4 and 5

#### Diagnosis

In Tradecorp, social corporate responsibility is tied to all the activities of the company. We comply with the laws of the countries where we operate and we comply with international standards like the Universal Declaration of Human Rights and the Labour Rights established by the International Labour Organisation.

However, we also endeavour to extend this responsibility within our scope of influence and to this end we have developed actions with suppliers and with the community.

#### Policy

Actions related to donations to NGO's and institutions are based on the values laid down in our Code of Conduct.

#### Actions

Besides our internal actions respecting the principles of the Global Compact, we have developed actions which have allowed us to divulge these principles amongst our suppliers, together with actions aimed at the community we form a part of. In this sense, Tradecorp has decided to support institutions that work in favour of human rights, and labour rights.

A double action has been carried out in Spain:

- Donation to the Carmen-Pardo Valcarce Foundation: Following a one-day volunteer work at the Carmen Pardo-Valcarce Foundation, which works to promote the participation of mentally disabled people in society, a donation of 3000€ was made in 2013 to the Foundation.
- Donation to Cáritas: In order to involve the team, "Operation Kilo" was also carried out in our Central Office, laboratories and factories. In this campaign, the team is invited to donate foodstuff to be donated Cáritas within the framework of the "Operation Kilo". For each kg donated by the team, Tradecorp undertook to donate an additional kg, thus doubling the original aid. Through this action, Tradecorp donated 970 kg of foodstuff to Cáritas to be distributed among families with few resources of their own.

In Brazil, a donation was made to the Boldrini Institute, a hospital which is a point of reference for the treatment of cancer in children, particularly famous for its high success rate where recovery is greater than 70%.

In Mexico, a donation was made to the Centro de Rehabilitación Infantil Teleton, a foundation which works to improve the quality of life of disabled children and youths. The donation was made for the purchase of breathing equipment for children suffering from muscular dystrophy, an illness characterised by weak muscles and in abnormalities in muscle proteins which kill the cells of these tissues.

#### Monitoring

The donations were made in the following way:

- 3.000€ donated to the Carmen Pardo-Valcarce Foundation.
- 970 kg of foodstuff donated to Cáritas:
  - 450 kg of foodstuff donated to Cáritas Nuestra Señora de las Angustias Parish in Albacete.
  - 320 kg of foodstuff donated to Cáritas El Salvador Parish in Arévalo. 200 kg of foodstuff donated to Cáritas Santa María Parish in
- Maiadahonda, Madrid.
- Brazil:

6,000R\$ (BRL) donated to the Boldrini Institute

- Mexico: In 2013, Tradecorp's team donated \$36,000 (MXN) to the Centro de Rehabilitación Infantil Teleton to purchase breathing equipment for children suffering from muscular dystrophy.



# Study of wages and comparative with the sector



Applicable principles: 4 and 6

#### Diagnosis

In addition to the laws in force in the countries where Tradecorp is present, Tradecorp complies with human and labour rights. Besides, in 2012, Tradecorp launched the Human Resources Program, which analyses the situation of the team in depth. By means of this program, the management of the company seeks to better understand whether the functions of the employees meet their expectations and their career development plan. In the framework of the Human Resource Program, it has been developed an analysis of salaries of the team and a comparison with the average salary for similar profiles within the sector.

#### **Policy**

This study is based on the labour principles established in the Global Compact and in our Code of Conduct.

#### Actions

In 2013, we continued the implementation of the Human Resources Program that was initiated by Towers Watson. In the framework of this project we studied the employee profiles of Tradecorp, including variables such as level of education, years of experience, salary, etc.

In this second phase of the project, the analysis has been completed and 100% of the wages of the team have been analyzed.

#### Monitoring

In the framework of this program, the profiles and salaries of 100% of the team were studied. In regard to salaries, it was observed that 100% of the employees have a salary similar to what is standard for similar profiles in the agrochemical sector.



# Analysis of the diversity indicators of the company



#### Applicable principles: 6

#### Diagnosis

Although in Tradecorp the personnel selection process is carried out following objective criteria such as education and experience, in 2013 the diversity indicators of the Company were re-examined in order to ensure that we comply with principle 6 of the Global Compact.

#### **Policy**

The analysis of the diversity indicators of the company was carried out following the policy established in our Code of Conduct and the principles of the Global Compact.

#### **Actions**

To analyse the diversity indicators of the company, three factors were studied at an international level:

- Sex
- Age
- Nationality

#### Monitoring

For this analysis, we have considered all the people that are part of Tradecorp team: Central Office, regional and subregional offices, factories and laboratories. The result of this analysis showed that Tradecorp, in 2013, was composed of:

- By sex: 69.3% men 30.7% women



- By age:

20.7% of employees under 30

71.7% of employees between 30 and 50

7.6% of employees over 50



- By nationality:

51.4% Spanish

17.9% Mexican

11.7% Brazilian

4.8% French

2.8% Belgian2.4% Egyptian

2.1% Italian

PART II - CORPORATE SOCIAL RESPONSIBILITY

6.9% Other nationalities (German, Colombian, Polish, Australian, Ecuadorian...)

# **Human Resources Program**



#### Applicable principles: 3, 4 and 6

#### **Diagnosis**

Tradecorp is a company committed to respect human and labor rights. Although these are respected in all our activities, there is also a great interest to know about the working environment of the workspaces and to know how the members of the team feel, so that we can address any improvements that may be considered appropriate or necessary.

#### **Policy**

These actions are based on the labor policy of Tradecorp, established in the Code of Conduct.

#### Actions

The Human Resources Program seeks to better understand how the roles and responsibilities of employees meet their expectations and their career development plan. This program began in 2012 with a series of personal interviews. The goal of these interviews is to better understand the situation of the interviewee: their strengths and weaknesses, and their employment prospects. In this way, Tradecorp is trying to help the team to develop their careers according with their plans for the future.

In 2013, we continued with the planning of interviews started in 2012 and, in addition, two new projects were launched within the Human Resources Program:

- Performance Management Program: This program seeks to analyze the performance of each person in their position in a qualitative and in a quantitative manner, in order to promote development in the different jobs. In 2013, we defined the framework of this program, which is scheduled to be launched and applied from 2014 onwards.
- Specific program for the factory teams: The objective of this program is to better understand the structure of the workers in the plants, making especial emphasis on the skills and competencies of the workers, so that at peak times temporary promotions may arise. This brings advantages to the company and the workers, who can expand their knowledge and experience within the framework of their jobs.

#### Monitoring

In the framework of the Human Resources Program have been interviewed:

- 75% of the equipment of the Madrid office
- 61.4% of the people in the local teams. The interviews of Mexico and Brazil have been carried out within their specific HR programs.

#### MORE BEST PRACTICES...

#### **Tradecorp Mexico**

In 2013, in Mexico we have carried out again the Great Place to Work survey, a program that analyzes the working environment through 58 indicators related to aspects such as employee's relationship with their bosses, respect for the employees, non-discrimination, etc.

The survey was sent and answered by 100% of the team of Tradecorp Mexico. The score obtained in the survey located Tradecorp as the 8th best place to work in Mexico and indicators such as the following are remarkable:

- 94% believe that they are well treated regardless of their position.
- 92% like to work in Tradecorp.
- 100% believe that they are treated fairly regardless of their age, race, sex or sexual preference.



# **Analysis of occupational hazards**



Applicable principles: 4

#### Diagnosis

Safety at work is a priority for Tradecorp. Given that work in our factories can involve risks, careful studies have been made of the number of accidents occurring in our production plants and actions for improvement have been established to minimise occupational hazards and consequently the possibility of accidents and injury.

#### Policy

These actions are based on Tradecorp's safety policy established in the Code of Conduct.

#### **Actions**

In the study that was made, the number of minor and major accidents was analysed, together with the reasons behind the accident and a series of data to endeavour to ensure a reduction in the number of labour accidents as far as possible. A study is carried out annually in our factories to analyse the different work posts and their risks and appropriate steps are taken to reduce the number of labour accidents.

#### Monitoring

All the workers in our production plants in Sanchidrián and Albacete, Spain, were considered in the study. Only factory workers were considered in this action because they carry out the work that involves the greatest risk of accident.

In 2013, there were:

- 8.94 minor accidents per 100 workers a year and
- 2.44 major accidents per 100 workers a year.

		2011	2012	2013
Minor accidents	(%)	16.3	5.8	8.94
Major accidents	(%)	2.9	0	2.44

Despite the actions for improvement that were implemented, which helped us to decrease the number of labour accidents in 2012, in 2013 the number of labour accidents went up again. Therefore, emphasis has been placed on analysing the causes of the accidents, the risks of the different workstations has been evaluated and new improvement actions have been implemented so as to reduce occupational hazards in our factories as much as possible.



# **Development and sales of Organic Agriculture products**



Applicable principles: 7 and 9

#### Diagnosis

Tradecorp is a company committed to the conservation of the environment and the sustainable use of natural resources. We work on products that allow us to achieve maximum potential regarding the quality and yield of crops but sustainability is always our priority and we endeavour to develop products which respect the environment.

#### Policy

This action is based on Tradecorp's Code of Conduct and the principles of the Global Compact.

#### Actions

Since 2006, we have been working on the approval of our organic products by recognised entities to give farmers the guarantee that the product being used complies with the requirements for organic agriculture. Ecocert Ibérica, a Spanish entity pertaining to Ecocert, annually carries out a technical verification of our products, a complete audit of our production plants and makes an exhaustive analysis *in situ* of our production processes.

Many of our main products are approved for organic agriculture, many of them complying with European Standards and the NOP (National Organic Programme).

#### Monitoring

In 2013, Ecocert authorised:

- 66 of our trademarks for their use in organic agriculture, complying with European standards
- 17 of our trademarks for their use in organic agriculture, complying with NOP standards
- 42 of our trademarks for their use in organic agriculture, complying with European and NOP standards

Furthermore, the brands authorised for organic agriculture have a special place in our sales. In fact, 51.57% of our sales are from brands authorised for organic agriculture.



PART II - CORPORATE SOCIAL RESPONSIBILITY PART II - CORPORATE SOCIAL RESPONSIBILITY

# Use of recycled and sustainable materials



Applicable principles: 7

#### Diagnosis

In line with our commitment to the environment, we encourage the use of digital media. In those cases when this is not possible, we use recycled and/or sustainable materials whenever possible.

#### **Policy**

This action is carried out in accordance with our commitment to the protection of the environment laid down in our code of Conduct.

#### Actions

In 2013, use of recycled materials was encouraged, especially with regard to paper and cardboard. Taking advantage of the change in our visual identity, the recommended paper was replaced by 100% recycled fibre paper. 100% recycled fibre paper is used for:

- Brochures and catalogues
- Stationery: letterhead, envelopes, business cards...

Materials with recycled fibres are also used for:

- Boxes of all sizes
- Pre-printed boxes
- Application pages included in some boxes and containers

#### Likewise:

- Recycled paper or paper using fibres from forests with responsible management are used for stationery (paper, post it...).
- Recycled and/or sustainable materials are used for our promotional gifts (notebooks, cloth reusable bags...) and for other office materials.

#### Monitoring

- Most of our printed brochures and catalogues use recycled paper as this is recommended paper in our corporate visual identity manual.
- 100% of stationery articles used in the headquarters use recycled paper or paper certified to have come from forests with responsible management.
- In our packaging,
  - More than 70% of the fibres used for manufacturing the 15 kg, 20 kg, 12 L, 10 kg and 20 L boxes used recycled fibres.
  - In the 1 and 5 kg containers, 100% of the fibres used for manufacturing the cardboard were recycled fibres. The paper covering the boxes was FSC.

#### MORE BEST PRACTICES...

#### **Tradecorp Mexico**

In order to encourage the use of sustainable materials and fair trade, in 2013 Tradecorp Mexico gave its clients gifts made by indigenous communities and suppliers of sustainable articles.

In total, in 2013, more than 500 of these objects were acquired, meaning an investment of more than 3,000€.



# Reusing and recycling water in our factories



Applicable principles: 7 and 9

#### Diagnosis

Due to our activities, the analysis of the consumption, reusing and recycling of water is of special importance when analysing our environmental footprint. Given that the greatest consumption of water is in our production plants, we carried out an analysis of water consumption, reuse and recycling in our factories.

#### Policy

In accordance with our environmental management system ISO 14001:2004 and with our Code of Conduct, to minimise water consumption is a priority for Tradecorp. Therefore, water reuse and recycling policies were established to optimise water usage in our production plants, which is where most of our water consumption takes place.

#### Actions

One of the actions carried out in 2012 to optimise water consumption in the Albacete factory was the installation of a decalcifier which allowed us to reduce the use of osmotised water by 90%. In 2013, to complete this action, osmosis water is being reused for the manufacture of products. In this way, what was once considered waste is used 100% for the manufacture of some of our products.

#### Monitoring

Besides the reduction of 90% in the use of osmotised water, nowadays we reuse 100% of osmosis water, using what was once considered waste in the manufacture of products.



# **Actions for optimising energy and decreasing emissions**



Applicable principles: 7

#### Diagnosis

In order to prevent pollution and the deterioration of the environment, periodical internal studies and external audits have been made. As a result, we have a broad knowledge of the situation which means we can implement opportune improvements.

#### **Policy**

The actions described in this section are in line with our ISO 14001:2004 certification and the environmental principles laid down in our Code of Conduct.

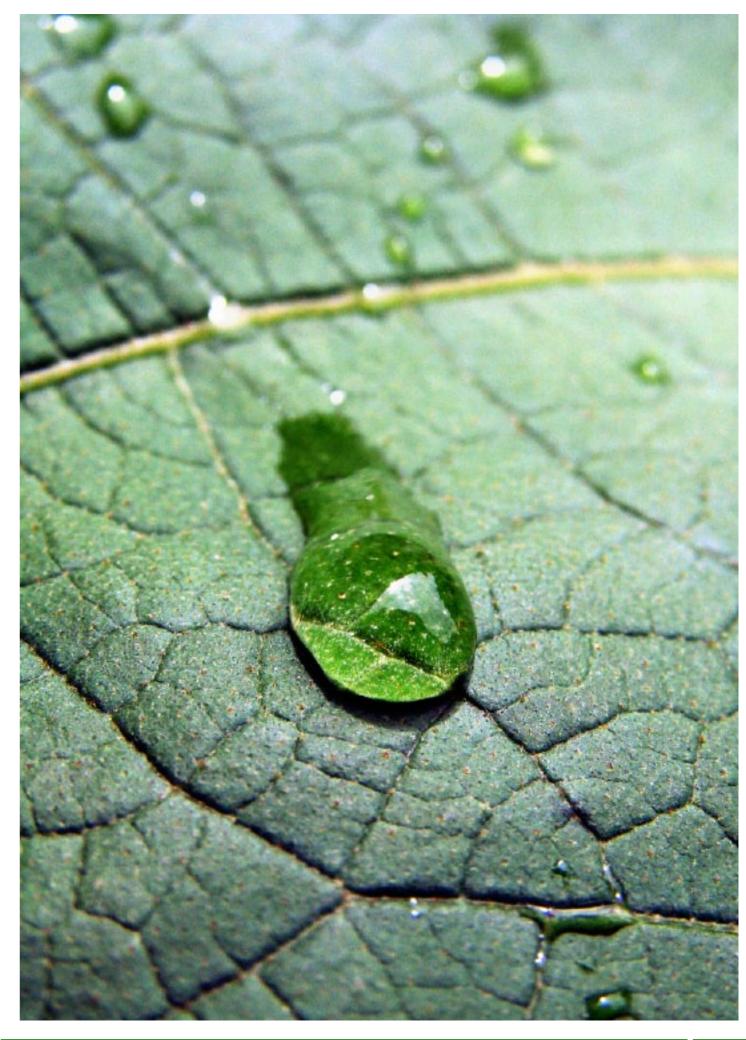
#### **Actions**

To optimise the use of energy, we conducted audits in our production plants. As a result of the conclusions obtained in these studies, we carried out actions that have allowed us to increase productivity whilst decreasing our use of energy and our emissions.

- Installation of a new humic reactor in the plant in Albacete: With the installation of the new humic reactor we endeavoured to increase productivity and decrease energy consumption. Thanks to this investment, energy consumption has decreased by about 30% per litre of product produced.
- Installation of warehouses in the Albacete factory: The company's growth over the last decade made it necessary to hire external warehouses to stock products. By installing warehouses in the factory itself, transport was decreased for the internal managing of the products (prior to dispatch to our clients).
- Installation of a loading bay in the Albacete factory: Thanks to the installation of the loading bay, security has been improved, reducing the risk of labour accidents, and loading of lorries has been maximised, thus optimising logistics and decreasing the energy consumption required for transporting the products as the containers can be filled more.
- Replacing the packaging from 20 kg to 15 kg: By means of some studies, we learnt that by using 20 kg boxes, we were infra-using containers. Problems were also detected in the shape of the boxes making necessary an increase in the resistance of material. Following a study of the different aspects involved, we decided to replace the 20 kg boxes with 15 kg ones, which not only optimised the containers, but also provided a greater resistance thanks to the new shape of the box. Thus we optimised the energy that is invested in transport and optimised the material without the need for adding grams to the boxes.

#### Monitoring

- With the installation of the new humic reactor, energy consumption has been reduced by around 30% per litre of product produced.
- Installation of warehouses in the Albacete factory: Lorry transport prior to dispatch has been reduced by around 160 km a year.
- Installation of loading bay: In the case of 1,000 L containers, Logistics is improved to a great extent since it is possible to increase the loaded quantity in 60%.
- With the replacement of the 20 kg boxes by the 15 kg ones, palleting has improved and transport energy consumption has been reduced by 12.5%.



PART II - CORPORATE SOCIAL RESPONSIBILITY PART II - CORPORATE SOCIAL RESPONSIBILITY

# **Waste management**



Principios a los que aplica: 7

#### Diagnosis

Annually we carry out internal studies and audits to allow us to control and manage the waste generated in our production plants. As a result of these studies, areas of improvement were detected and actions were implemented which have allowed us to reduce the waste produced in both factories:

- Room for improvement was detected in the packing system in relation to the cleaning system and water spills.
- In the attempt to decrease the amount of waste generated, an agronomic study is conducted to analyse the waste generated in the manufacture of one of our ranges of products. As a result, we found a new use for something that used to be a waste.

#### Policy

Waste control and management is developed in line with our ISO 14001:2004 certificate and following our Code of Conduct.

#### **Actions**

We worked with external companies which were responsible for the correct management of the waste generated in our production plants.

Besides correct waste management, in 2013, a series of actions were carried out that have allowed us to decrease the amount of waste generated in our factories:

- In the factory in Albacete it was found that there was room for improvement in the packing system with regard to the cleaning system and spills. Consequently, a packager was installed which checks the correct filling of the packages. Besides leading to a decrease in the risk of labour accidents and an improvement in productivity, this also reduced the spilling of water and product generated in each cleaning operation.
- In order to improve waste management, a study was carried out to determine that the waste generated from the manufacture of one of our product ranges had the possibility of being used as a fertiliser. We made a research and studied agronomic and regulatory possibilities. This waste is now registered as a fertilizer in the Spanish legislation.
- Although the final objectives of this action were to improve security and ergonomy, the investment in an automatic soda system for the Sanchidrián factory reduced hazardous waste as we no longer use plastics in this activity.
- In 2013, the use of two new types of packaging was encouraged: the 12.5 kg bag for chelates and the use of 1 kg printed bags for certain solid products. These two bags mean a reduction in the amount of cardboard in our packaging per kg sold.



#### Monitoring

In our production plants we work with external companies for the correct management of the waste generated in our production plants. The figures for waste management in 2013 were:

- 370,000 kg of non-hazardous waste
- 88,000 kg of hazardous waste

Approximately 120,000€ were invested in the correct management of these wastes.

The development of actions for decreasing waste has allowed us to reduce the amount of waste generated as follows:

- Thanks to the installation of the new packaging system and the new cleaning procedures of the packer, use of water used for cleaning has decreased 50%, which considerably reduces water spillages.
- The use of waste generated in the manufacture of humic acids has meant we have been able to give a new use to something that had previously been considered to be a waste product. 100% of this waste is now made use of, providing some 500 tons of fertiliser.
- The installation of an automatic system for adding soda has decreased hazardous waste by 2,400 kg in 2013.
- Improvements in the two new types of packaging have allowed us to reduce the amount of cardboard used by:
  - More than 8,000 kg of cardboard in the case of 12.5 kg printed bags, in 2013.
  - More than 10,000 kg of cardboard in the case of 1 kg printed bags, in 2013.

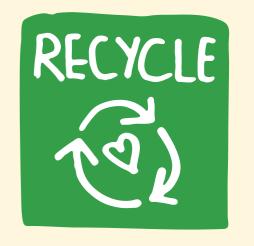
#### MORE BEST PRACTICES...

#### **Tradecorp Mexico**

Besides encouraging the use of sustainable and recycled materials, Tradecorp Mexico recycles different materials which make possible the obtaining of an amount of income that is donated to the Centro de Rehabilitación Infantil Teletón for children with muscular dystrophy.

In 2013, the following was recycled:

- 1,040 kg of plastic
- 366 kg of paper
- 900 kg of cardboard



## **Protection and restoration of habitats**



Principios a los que aplica: 8

#### Diagnosis

Although Tradecorp endeavours to keep a precautionary approach to the environment, it also encourages actions which contribute to the protection and restoration of habitats that have been deteriorated in the past and it promotes environmental awareness.

#### Policy

This action is within the lines of our Code of Conduct.

#### **Actions**

Besides carrying out actions to optimise the use of energy and decrease the use of natural resources, in 2013, Tradecorp also carried out actions for the protection and restoration of habitats.

In Spain, the following actions were carried out:

- Following the Christmas campaign launched in 2012, "Tradecorp plants a tree for you", where we invited users to plant a tree with Tradecorp, in the autumn of 2013, 200 trees were planted in the Sierra de Guadarrama National Park, in Madrid (Spain), in collaboration with NGO Reforesta. Autochthonous trees were planted, like holm oak, cork oak, juniper and gall oak. To help the survival of these trees, 6 watering sessions were contracted, 4 in the summer of 2014 and 2 for the summer of 2015. Besides, tree shelters will be replaced and watering basins restored.
- To help with the survival of the 240 trees planted in 2012 in the same national park, in the summer of 2013, the NGO Reforesta watered the trees 5 times and 7 days were dedicated to replace tree shelters and restore watering basins. During the month of November, the NGO provided data on the survival of the trees. Of the 240 trees planted in 2012 by the Tradecorp team and their families, 59.6% had survived.

In order to protect and restore habitats, the following actions were carried out in Mexico:

- In August, the Mexico team carried out reforestation in Bosque Colomos, Guadalajara (Mexico), with the participation of approximately 120 people among members of the team, their families and friends. On this occasion, 80 4-year-old trees were planted. This year, bigger trees were planted so as to help on their survival.
- Donations of Tradecorp products were also made to the Bosque Colomos and to the Fundación Ecológica Selva Negra, an association which promotes the conservation of the environment and social development.

#### Monitoring

In the reforestation in Spain, resulting from the Christmas campaign "Tradecorp plants a tree for you", 200 trees were planted in the Sierra de Guadarrama National Park in Madrid (Spain). Watering for 2014 and 2015 was arranged to improve the survival rate of the trees planted.

The trees planted by Tradecorp team in Spain in 2012 were watered 5 times during 2013 in order to help on their survival. In the summer of 2013, 5 watering sessions were carried out for the survival of the trees planted by the Tradecorp team from the Madrid office, factories and laboratories in 2012. Of the 240 trees planted, 59.6% have survived.

In the reforestation carried out in Mexico, more than 120 people planted 80 4-year-old trees in the Bosque Colomos in Guadalajara (Mexico).

Tradecorp Mexico has also donated 8,260 kg Tradecorp products, distributed in the following way:

- 668 L of Humistar and Ruter AA donated to the Bosque Colomos, Guadalajara, in July, 2013.
- 7592 kg Tradecorp products donated in June 2013 to the Fundación Ecológica Selva Negra, an association that promotes the conservation of the environment and social development.

# **Anti-corruption policy**



Applicable principles: 10

#### Diagnosis

Although Tradecorp has independent periodic audits and complies with anti-corruption laws and standards, we wanted our staff to become involved with the company's anti-corruption policy.

#### Policy

This action was carried out in line with our commitment to the Global Compact Network and our own Code of Conduct.

#### Action

To get the commitment of our internal group of interest regarding anti-corruption, a model was designed to be signed by the Area Managers, Department Directors and the Executive Manager, including three questions concerning anti-corruption:

- Have you made any financial contribution in your region and/or contribution in kind to political parties, politicians or related institutions?

In which country or countries?

Total value of the financial contribution and/or con-

- Has there been any legal action for behaviour against competition laws and/or monopolistic practices in your region?

In which country or countries?

Total amount

tribution in kind

- Has your region been fined or received a non-monetary sanction for non-compliance with laws and regulations?

In which country or countries?

Monetary value of significant fines

Number of non-monetary sanctions

#### Monitoring

The form was returned filled in by all the Area Managers, Department Directors and by the Executive Manager.

#### In 2013

- There have been no financial contributions and/or contributions in kind to political parties, politicians or related institutions.
- There have been no legal actions for behaviour against competition laws and/or monopolistic practices.
- No fines or non-monetary sanctions for non-compliance with laws and regulations have been received.





# GLOBAL COMPACT PRINCIPLES RELATED TO GLOBAL REPORTING INITIATIVE INDICATORS, TRADECORP INDICATORS AND MEASUREMENT OF OUTCOMES

#### **HUMAN RIGHTS**

#### Principle 1.

Businesses should support and respect the protection of internationally proclaimed human rights.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP Internal indicator	TRADECORP MEASUREMENT
HR2 Percentage of significant suppliers, contractors, and other business partners that have undergone human rights screen-	Percentage of significant suppliers that received the responsible purchases protocol	100%
ing, and actions taken.	Percentage of significant suppliers that signed the responsible purchases protocol	62%
HR3 Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.	% of employees that received formation and information concerning human rights, labour rights, the environment and anticorruption (by e-mail - on the total of Tradecorp's team)	70%
EC5 Range of ratios of standard entry level wage by gender compared to local minimum wage at significant locations of	% of people with higher wages than others in other companies with a similar profile	0%
operation.	% of people with similar wages to others in other companies with a similar profile	100%
	% of people with lower wages than others in other companies with a similar profile	0%
LA7 Rates of injury, occupational diseases, lost days, and absenteeism, and total number of work-related fatalities, by region	Rate of minor accidents in the factories (no. of accidents/100 employees/year)	8.9%
and by gender.	Rate of major accidents in the factories (no. of accidents/100 employees/year)	2.4%
LA13 Composition of governance bodies and breakdown of employees per employee category according to gender, age	% of men in the company (total of employees in the company)	69.3%
group, minority group membership, and other indicators of diversity.	% of women in the company (total of employees in the company)	30.7%
	% of employees under 30 (total of employees in the company)	20.7%
	% of employees between 30 and 50 (total of employees in the company)	71.7%
	% of employees over 50 (total of employees in the company)	7.6%

#### Principle 2

Businesses should make sure they are not complicit in human rights abuses.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP Internal indicator	TRADECORP MEASUREMENT
R2 ercentage of significant suppliers, contractors, and other usiness partners that have undergone human rights screen- ig, and actions taken.	Percentage of significant suppliers that received the responsible purchases protocol	100%
ing, and actions taxen.	Percentage of significant suppliers that signed the responsible purchases protocol	62%
HR3 Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.	% of employees that received formation and information concerning human rights, labour rights, the environment and anticorruption (by e-mail - on the total of Tradecorp's team)	70%

#### LABOUR RIGHTS

#### Principle 3.

Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP Internal indicator	TRADECORP MEASUREMENT
HR2 Percentage of significant suppliers, contractors, and other business partners that have undergone human rights screening, and actions taken.	Percentage of significant suppliers that received the responsible purchases protocol	100%
	Percentage of significant suppliers that signed the responsible purchases protocol	62%
HR3 Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.	% of employees that received formation and information concerning human rights, labour rights, the environment and anticorruption (by e-mail - on the total of Tradecorp's team)	70%

#### Principle 4.

Businesses should uphold the elimination of all forms of forced and compulsory labour.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP Internal indicator	TRADECORP MEASUREMENT
HR2 Percentage of significant suppliers, contractors, and other business partners that have undergone human rights screen-	Percentage of significant suppliers that received the responsible purchases protocol	100%
ing, and actions taken.	Percentage of significant suppliers that signed the responsible purchases protocol	62%
HR3 Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.	% of employees that received formation and information concerning human rights, labour rights, the environment and anticorruption (by e-mail - on the total of Tradecorp's team)	70%

#### Principle 5.

Businesses should uphold the effective abolition of child labour.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP Internal indicator	TRADECORP MEASUREMENT
HR2 Percentage of significant suppliers, contractors, and other business partners that have undergone human rights screening, and actions taken.	Percentage of significant suppliers that received the responsible purchases protocol	100%
	Percentage of significant suppliers that signed the responsible purchases protocol	62%
HR3 Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.	% of employees that received formation and information concerning human rights, labour rights, the environment and anticorruption (by e-mail - on the total of Tradecorp's team)	70%

# **Principle 6.**Businesses should uphold the elimination of discrimination in respect of employment and occupation.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP Internal indicator	TRADECORP MEASUREMENT
LA13 Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity.	% of men in the company (total of employees in the company)	69.3%
	% of women in the company (total of employees in the company)	30.7%
	% of employees under 30 (total of employees in the company)	20.7%
	% of employees between 30 and 50 (total of employees in the company)	71.7%
	% of employees over 50 (total of employees in the company)	7.6%

#### THE ENVIRONMENT

#### Principle 7.

Businesses should support a precautionary approach to environmental challenges.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP INTERNAL INDICATOR	TRADECORP MEASUREMENT
EN26 Initiatives to mitigate environmental impacts of products and services, and extent of	Number of Tradecorp brands that are approved for Organic Agriculture under NOP standards	17
impact mitigation.	Number of Tradecorp brands that are approved for Organic Agriculture under European standards	66
	Number of Tradecorp brands that are approved for Organic Agriculture under European and NOP standards	42
	% of total sales that are sales of brands approved for Organic Agriculture	51.57%
	€ invested in habitats protection	4,650€
	€ invested in the correct management of hazardous waste	50,000€
	€ invested in the correct management of non hazardous waste	70,000€
	€ invested in the optimization of natural resources	20,000€
	€ invested in control of spills	50,000€
	€ invested in control and decrease of emissions	150,000€
	€ invested in controlling noise pollution	1,500€

#### Principle 8.

Businesses should undertake initiatives to promote greater environmental responsibility.

Businesses should undertake initiatives to promote greater environmental responsibility.			
GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP Internal indicator	TRADECORP MEASUREMENT	
EN6 Initiatives to provide energy-efficient or renewable energy	Electric energy kWh/l or kg produced	S*: 0.478 kwh/kg A*: 0.061 kwh/L	
based products and services, and reductions in energy requirements as a result of these initiatives.	Natural gas kW/l or kg produced	S*: 3.423 kwh/kg A*: 6.006 kwh/L	
EN10 Percentage and total volume of water recycled	% of water that is reused	Sanchidrián: 100% Albacete: 20%	
and reused.	% of water that is recycled	Albacete: 100%	
EN13 Habitats protected or restored.	No. of reforested trees	280	
	No. of people involved in the restoration or protection of habitats	320	
EN16 Total direct and indirect greenhouse gas emissions by weight.	CO <sub>2</sub> emissions in kg	S*: 12,458,594 kg A*: 598,546.29	
EN18 Initiatives to reduce greenhouse gas emissions and reductions achieved.	No. of iniciatives to reduce greenhouse gas emissions	2	
EN23 Total number and volume of significant spills.	Total number of significant spills	0	
EN26 Initiatives to mitigate environmental impacts of products and services, and extent of impact mitigation.	Number of Tradecorp brands that are approved for Organic Agriculture under NOP standards	17	
	Number of Tradecorp brands that are approved for Organic Agriculture under European standards	66	
	Number of Tradecorp brands that are approved for Organic Agriculture under European and NOP standards	42	
	% of total sales that are sales of brands approved for Organic Agriculture	51.57%	
EN28 Monetary value of significant fines and total number of non-monetary sanctions for non compliance with environmental laws and regulations.	Monetary value of significant fines for non-compliance with environmental laws and regulations	0	
	Non-monetary sanctions for non-compliance with environmental laws and regulations	0	

S\*: Factory in Sanchidrián, Ávila (España) A\*: Factory in Albacete (España)

#### Principle 9.

Businesses should encourage the development and diffusion of environmentally friendly technologies.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP INTERNAL INDICATOR	TRADECORP MEASUREMENT
EN6 Initiatives to provide energy-efficient or renewable energy based products and services, and reductions in energy requirements as a result of these initiatives.	Electric energy kWh/l or kg produced	S*: 0.478 kwh/kg A*: 0.061 kwh/L
	Natural gas kW/l or kg produced	S*: 3.423 kwh/kg A*: 6.006 kwh/L
EN10 Percentage and total volume of water recycled and reused.	% of water that is reused	Sanchidrián: 100% Albacete: 20%
	% of water that is recycled	Albacete: 100%
EN18 Initiatives to reduce greenhouse gas emissions and reductions achieved.	No. of iniciatives to reduce greenhouse gas emissions	2
EN26 Initiatives to mitigate environmental impacts of products and services, and extent of impact mitigation.	Number of Tradecorp brands that are approved for Organic Agriculture under NOP standards	17
	Number of Tradecorp brands that are approved for Organic Agriculture under European standards	66
	Number of Tradecorp brands that are approved for Organic Agriculture under European and NOP standards	42
	% of total sales that are sales of brands approved for Organic Agriculture	51.57%

#### ANTI-CORRUPTION

#### Principle 10.

Businesses should work against corruption in all its forms, including extortion and bribery.

GLOBAL REPORTING INITIATIVE INDICATOR	TRADECORP INTERNAL INDICATOR	TRADECORP MEASUREMENT
SO6 Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country.	Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country	0
SO7 Total number of legal actions for anticompetitive behavior, anti-trust, and monopoly practices and their outcomes.	Total number of legal actions for anticompetitive behavior, anti-trust, and monopoly practices and their outcomes	0
SO8 Monetary value of significant fines and total number of non-monetary sanctions for noncompliance with laws and regulations.	Monetary value of significant fines for non-compliance with laws and regulations	0
	Total number of non-monetary sanctions for non-compliance with laws and regulations	0





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